

**Customer information + + Customer information + + Customer information**

Fr. Jacob Söhne GmbH &amp; Co. · Postfach 12 52 · D-32438 Porta Westfalica

**JACOB ROHRSYSTEME**

 Porta Westfalica, 09-03-16  
 MT/TM-Kö

**Advantageous pricing 2009  
 Your purchasing conditions at JACOB ROHRSYSTEME**

Dear Mr. / Ms. ... ,

We are not exempt from the effects of the international financial crisis and we have reacted to the recessive market development by considering our pricing:

Our current product and price catalogue will retain its validity in 2009 in an unchanged form. As a result we will continue to offer our customers our products on the price basis of April 2007 (!), while other market participants have already made drastic price adjustments within this period and brought out new product catalogues.

Since 01.02.09 we have completely abolished the materials surcharge for products made from mild steel (2.5%). This means that the catalogue prices apply once again without any surcharge.

We continue to pursue a policy of constant improvement of our production processes and systematic investment in innovative technology in order to keep our prices stable thanks to the cost advantages generated, and even to pass on savings to our customers in the case of some of our products.

We will be informing you shortly about the convincing quality criteria for our new, innovative powder coating.

We hope very much that you appreciate our policy of preferential treatment for our customers, and we have every intention of continuing our fair and trustworthy partnership with our customers.

Yours faithfully from Porta Westfalica

**JACOB ROHRSYSTEME**


 Dr. Ralf Jacob  
 Managing Director



 Ralf W. Borcharding  
 Managing Director